



# **MBA REAL ESTATE MANAGEMENT**



SVKM'S  
**NMIMS**  
Deemed to be UNIVERSITY

SCHOOL OF BUSINESS  
MANAGEMENT  
MUMBAI



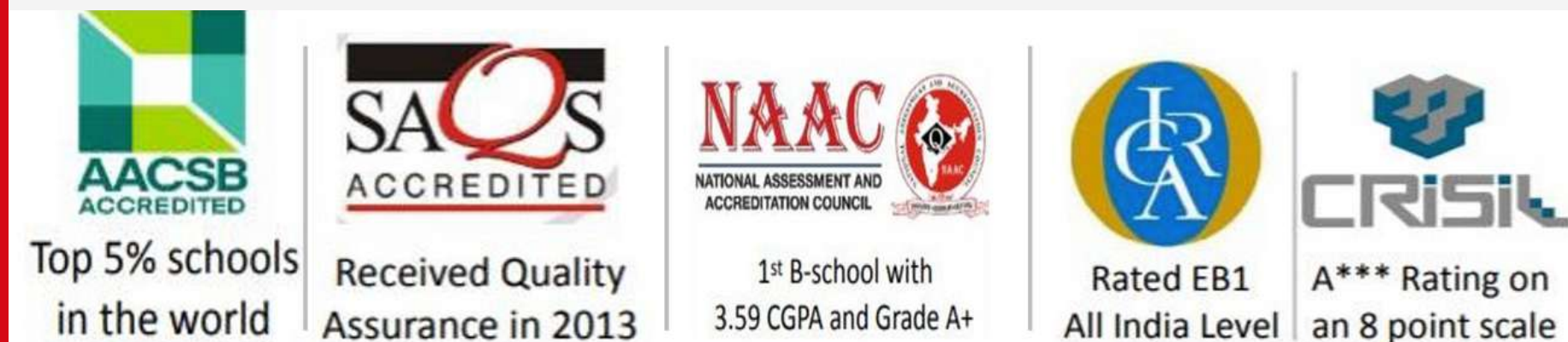




NMIMS, Mumbai is India's premier business school and a leader in management education for the past 38 years. It is ranked one of the top-10 B-Schools in India. The meteoric growth of NMIMS is reflected in our core belief—that learning is most fruitful when knowledge and expertise of individuals from various disciplines and diverse backgrounds are shared. Diversity has always been the mainstay of the University as it provides a cutting edge to professional education.

NMIMS School of Business Management educational experience aims to equip students with a bedrock of management skills to help them navigate through the complex business environment of today. School of Business Management uses innovative approaches to develop socially responsible managers with global perspective for successful careers.

## ACCREDITATIONS





# PROGRAM PEDAGOGY & DESIGN

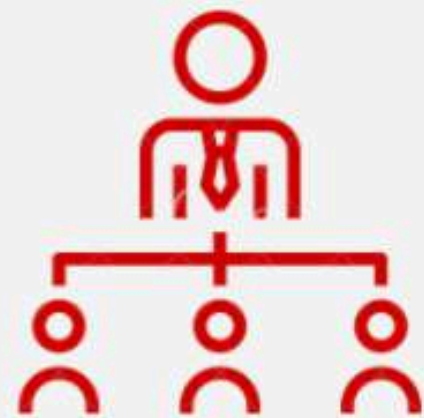


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## KEY AREAS COVERED



GENERAL  
MANAGEMENT



MARKETING



PROJECTS &  
OPERATIONS



LEGAL &  
TECHNICAL



FINANCE &  
ECONOMICS

## LIVE WEEKEND PROJECTS & INTERNSHIP

- **TRIMESTERS 1 & 2**  
UNDERSTANDING THE MARKET  
(MARKETING AND SALES)
- **TRIMESTER 3**  
OPERATIONS
- **2 MONTHS**  
SUMMER INTERNSHIP
- **TRIMESTERS 4 & 5**  
FINANCE
- **TRIMESTER 6**  
COURSE OF INDEPENDENT STUDY



# PROGRAM STRUCTURE & COURSE CONTENT



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## Trimester – 1

- Urban Development 3
- Real Estate Industry & Dynamics3
- Accounting and Finance -1 3
- Marketing Management 3
- Economics for Managers 3
- Business Statistics 3
- Business Communication 3

## Trimester – 2

- Economics of Housing and Urban Development 3
- Business and Construction Law 3
- Accounting and Finance -2 3
- Organizational Behaviour & HRM 3
- Modern Construction Techniques 3
- Operations Management 3
- Construction Materials 3
- Building Planning and Design Workshop

## Trimester – 3

- Building Approvals and Documentation 3
- Real Estate Investment Analysis 3
- Quantity Surveying & Estimation 3
- Real Estate & Infrastructure 3
- Project Management 3
- Building Services 3
- Technology Applications in Real Estate 3
- Construction Safety Workshop

◀ **FIRST YEAR**

**SECOND YEAR** ▶

## Trimester – 4

- Tools and Techniques for Scheduling & Project Planning 1.5
- Real Estate Asset Class -1 3
- Real Estate Asset Class – 2 3
- Strategic Management in Built Environment 3
- Marketing in Real Estate 3
- Managing Mega Projects 1.5
- Facility Management 1.5

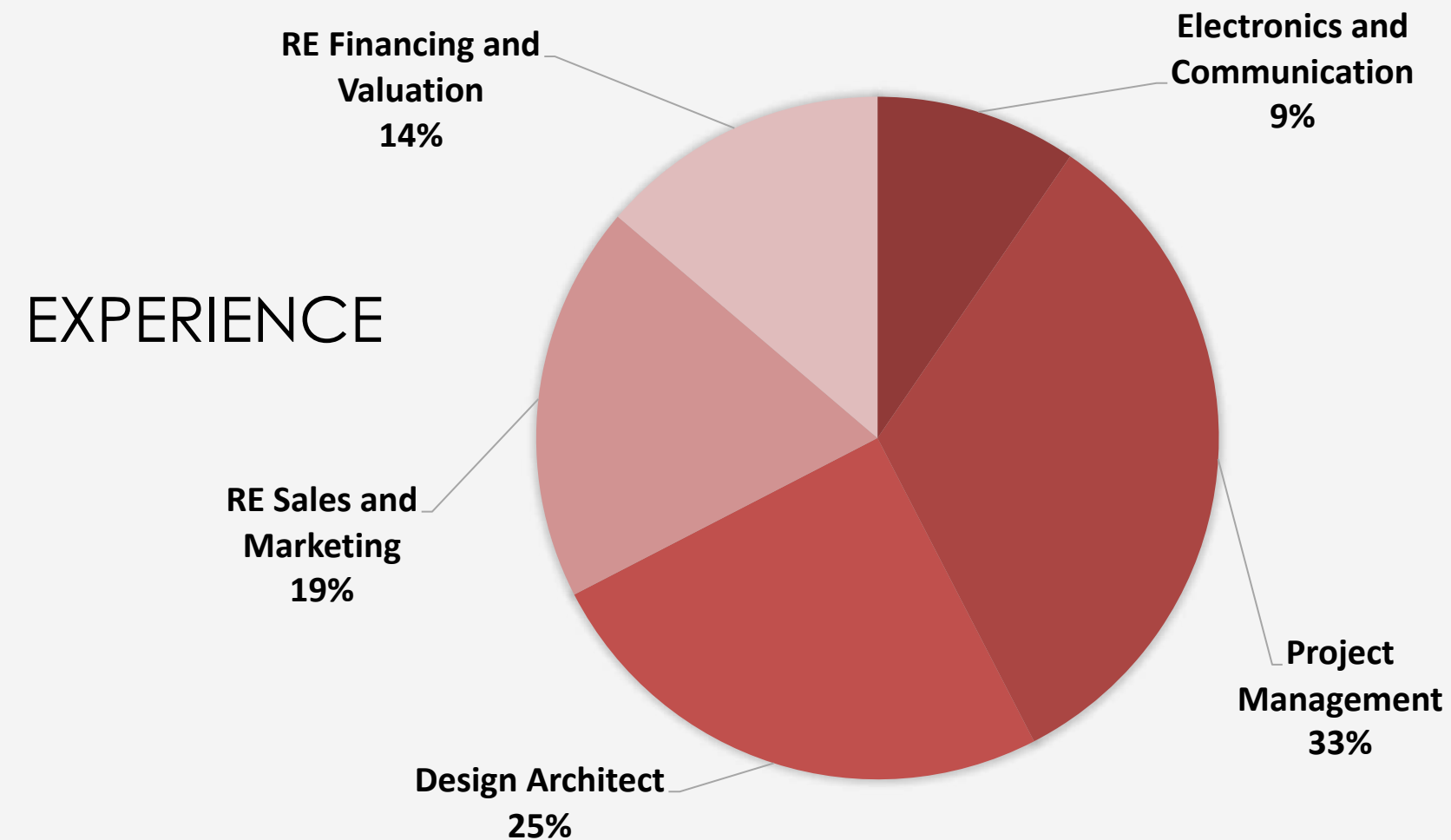
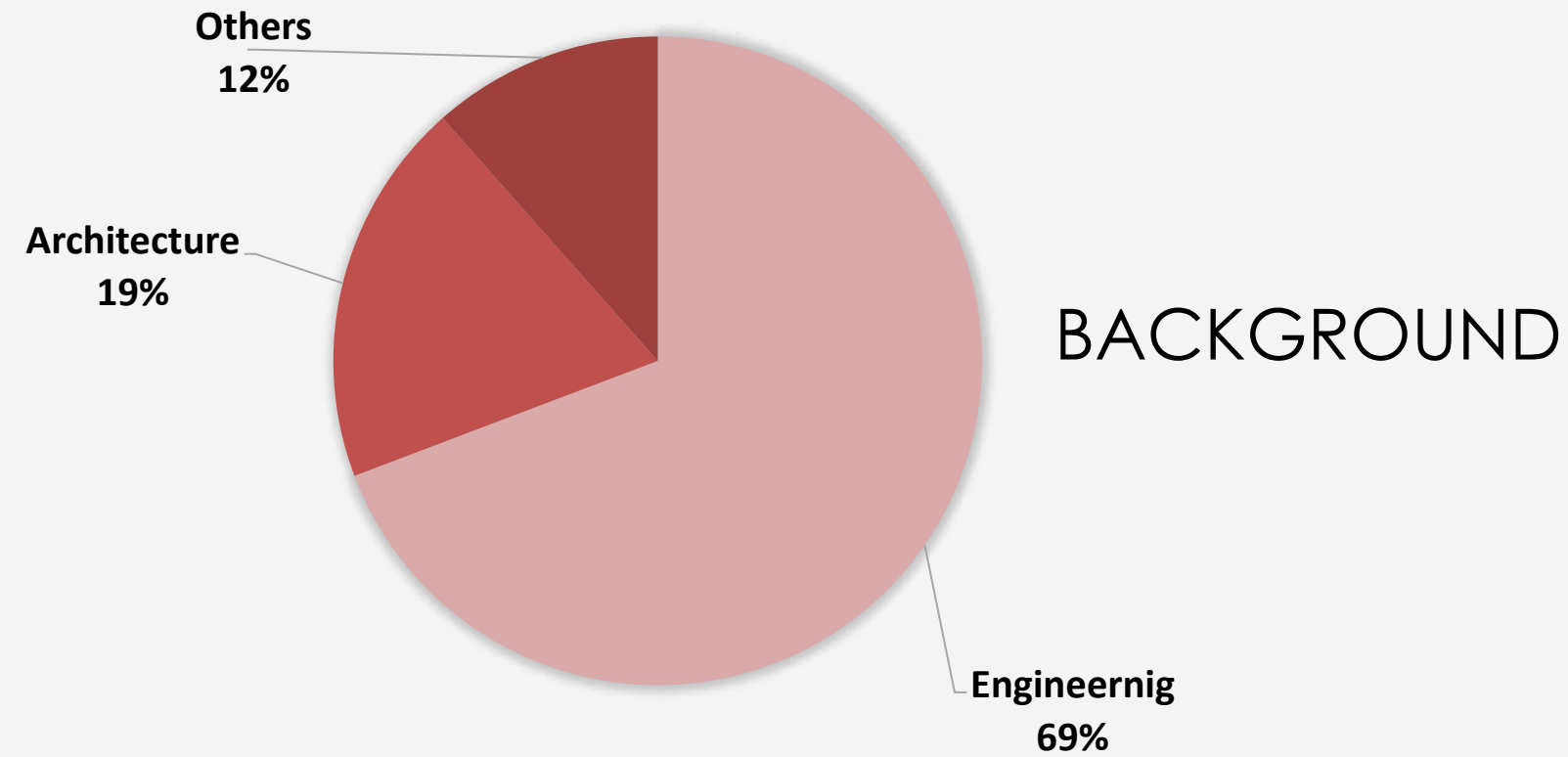
## Trimester – 5

- Real Estate Transactions, Alliances and Joint ventures 3
- Real Estate Asset Class – 3 3
- Real Estate & Infrastructure Financing 3
- Smart Cities 3
- Global Infrastructure and Real Estate 3
- Disruptions in Built Environment 3
- Negotiations Workshop

## Trimester – 6

- Entrepreneurship in Infrastructure and Real Estate 3
- REITs and InvITs 3
- Public Policy & Infrastructure Development 1.5
- Real Estate & Infrastructure Valuation 3
- Independent Study and Dissertation 4.5

# BATCH PROFILE 2019-21



26 Students



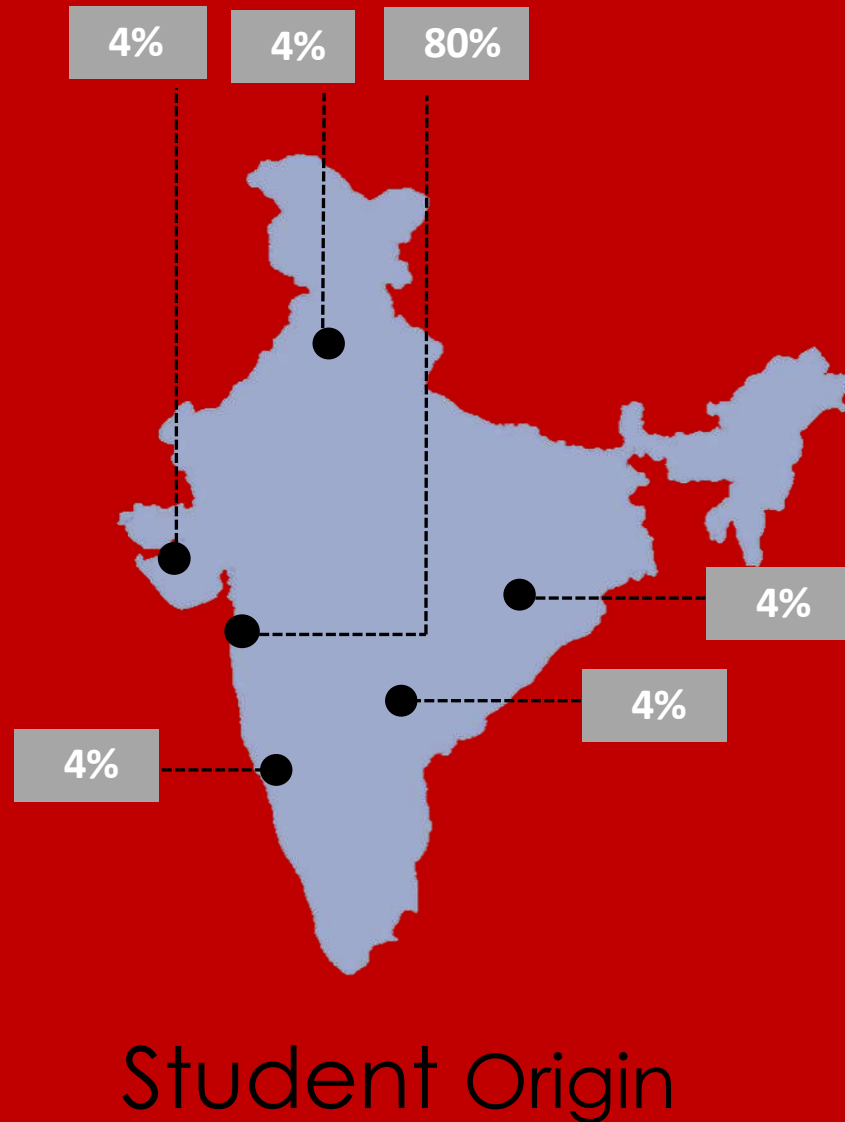
22 Male 4 Female

## SUMMARY

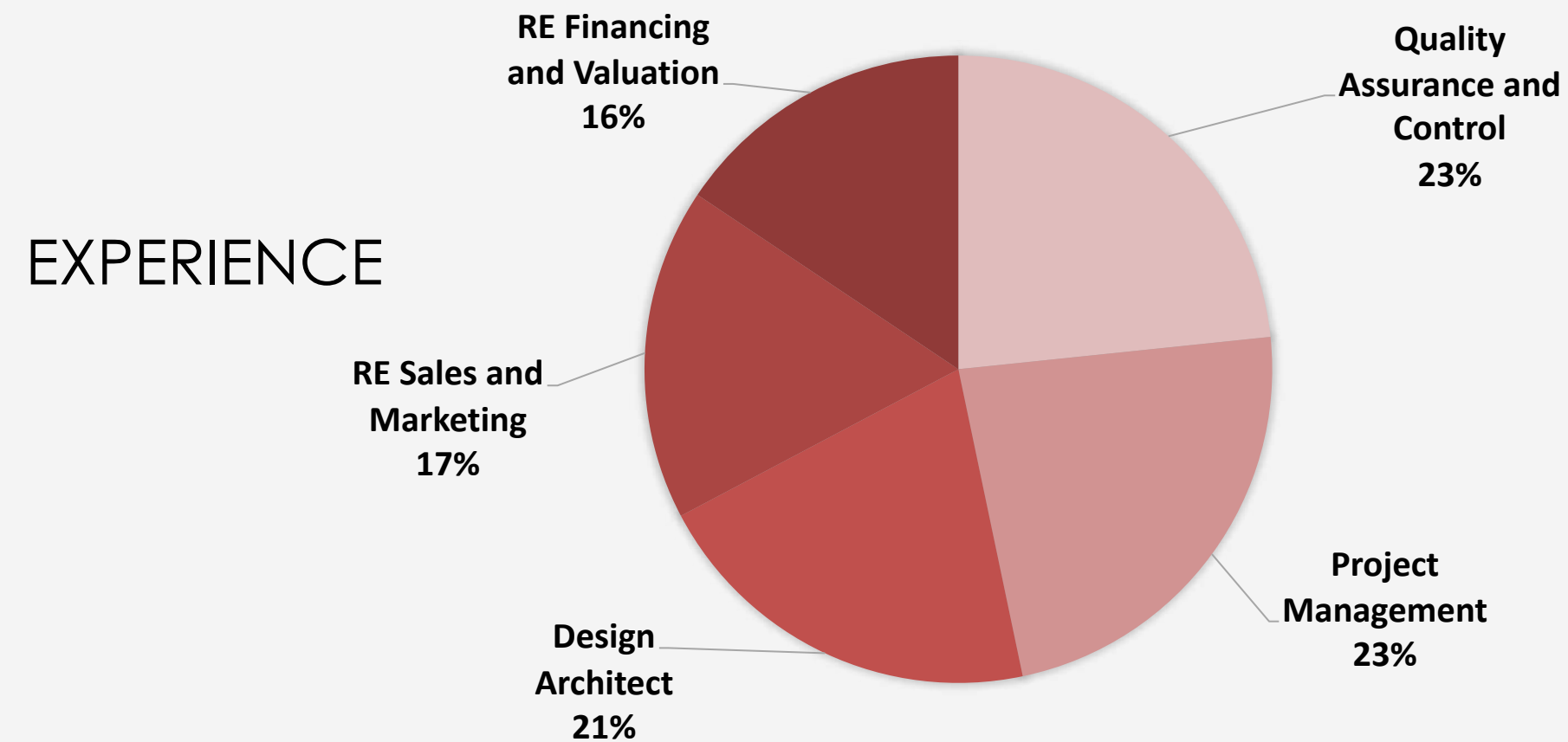
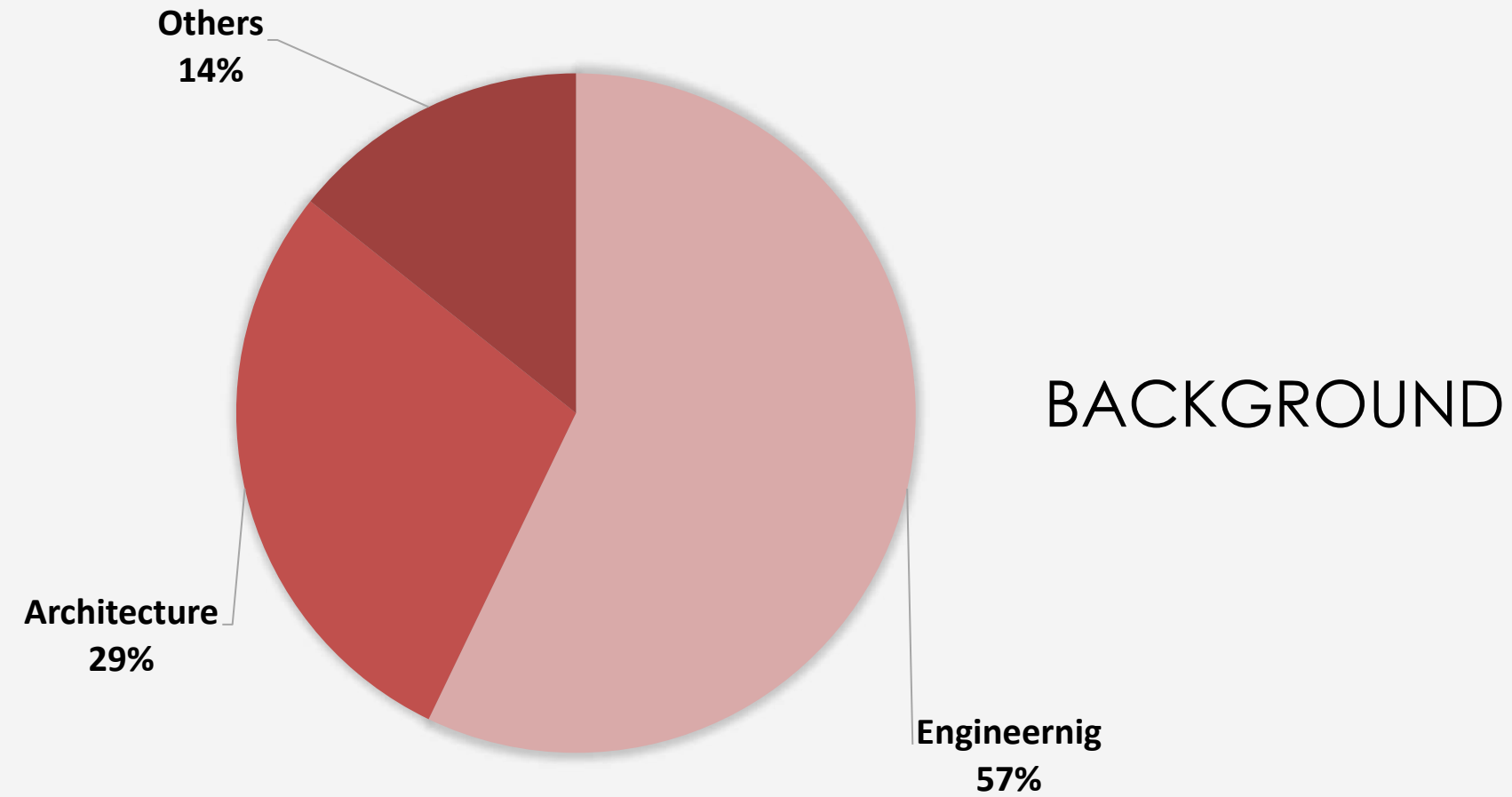
14 Months  
Avg. Work Exp.

24 Years  
Average Age

70% Students from  
Mumbai



# BATCH PROFILE 2020-22



14 Students



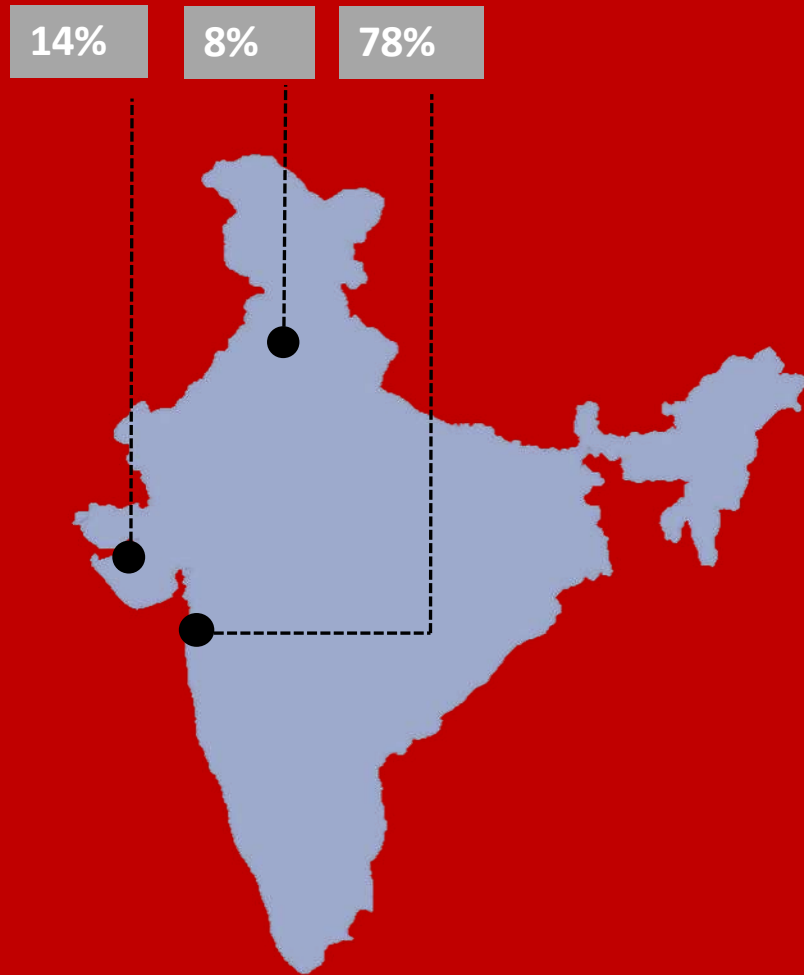
11 Male 3 Female

## SUMMARY

14 Months  
Avg. Work Exp.

24 Years  
Average Age

78% Students from  
Mumbai



Student Origin



# INDUSTRY INTERACTIONS



**Mr. Rahul Lodha,**  
**Head of Sales Strategy, Lodha Group**



**Mr. Vrushank Mehta,**  
**VP, Corporate Strategy and Land Acquisition,**  
**The Wadhwa Group**



**Mr. Sahil Vora,**  
**Co-founder, SILA**



**Mr. Sunil Mishra,**  
**CEO, Trespect India Pvt Ltd.**



# INDUSTRY INTERACTIONS



**Mr. Dhruv Talwar**  
**Head of Brand Strategy, Godrej Properties**



**Mr. Kaizad Hateria**  
**Brand Custodian & Chief Customer Delight Officer, Rustomjee**



**Mr. Ronak Mehta**  
**Business Manager, Acme Housing**



**Mr. Amit Wadhwani**  
**Founder, Sai Estate Consultants**



# INDUSTRY INTERACTIONS

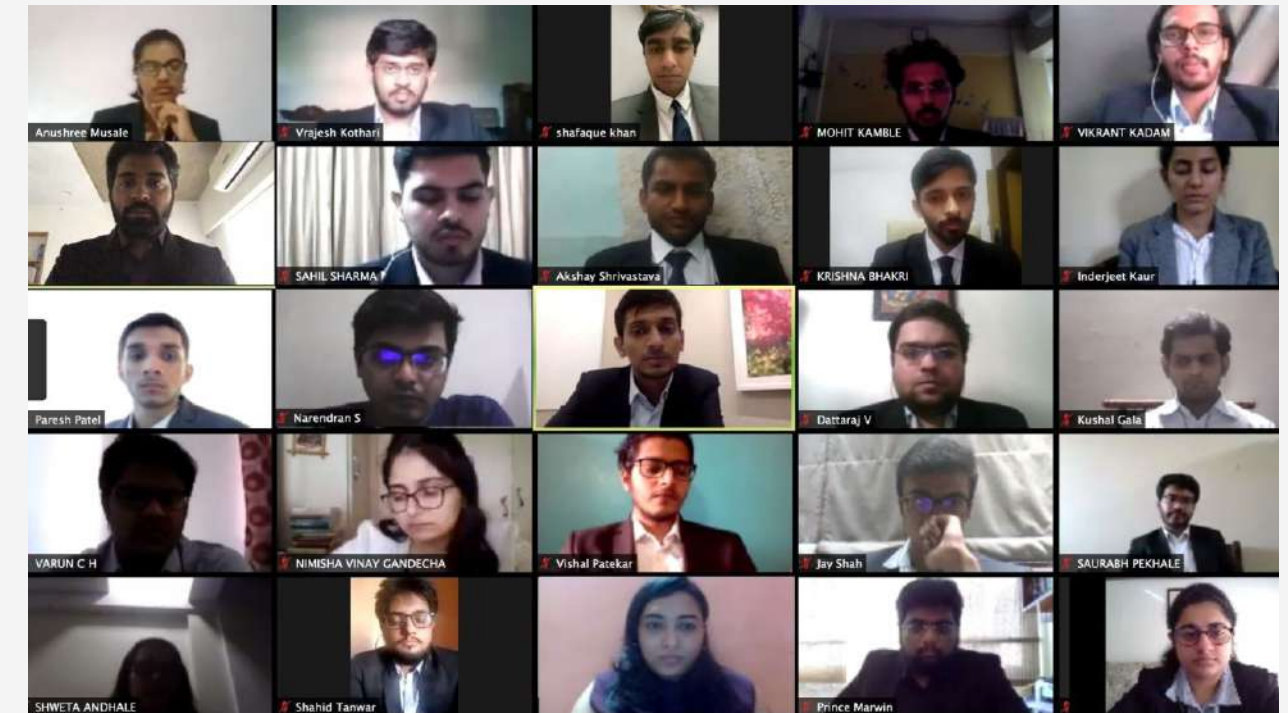


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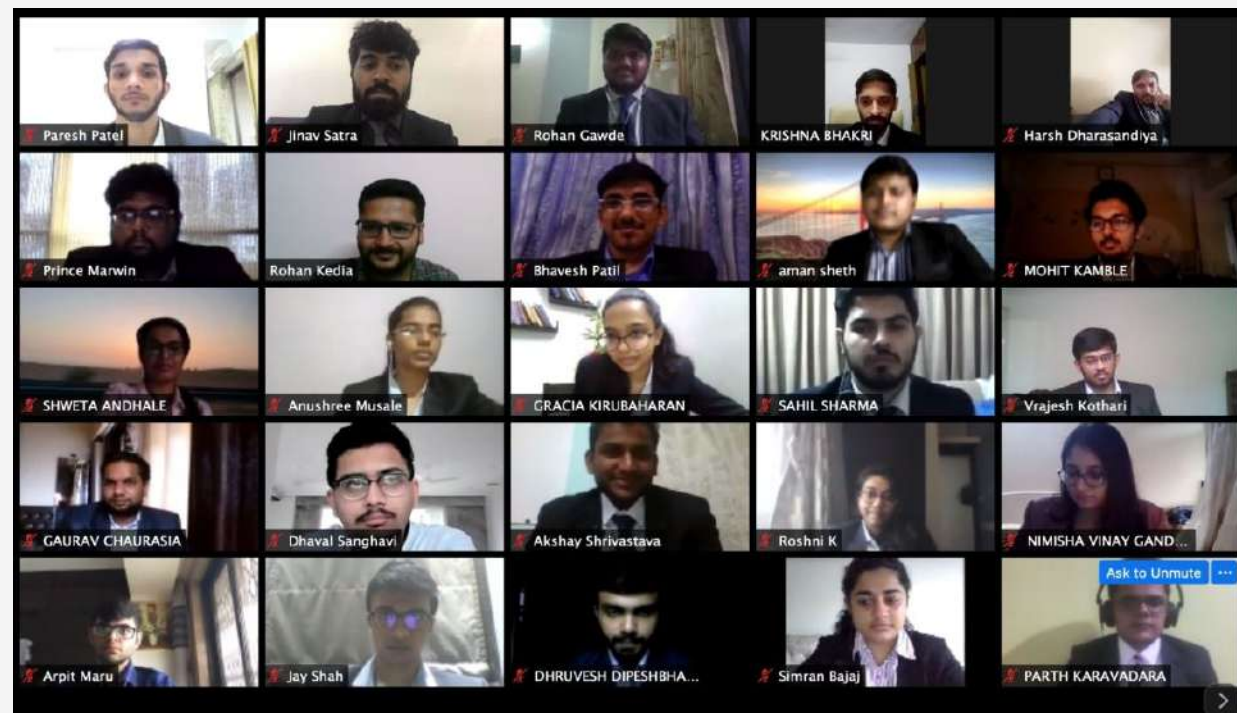
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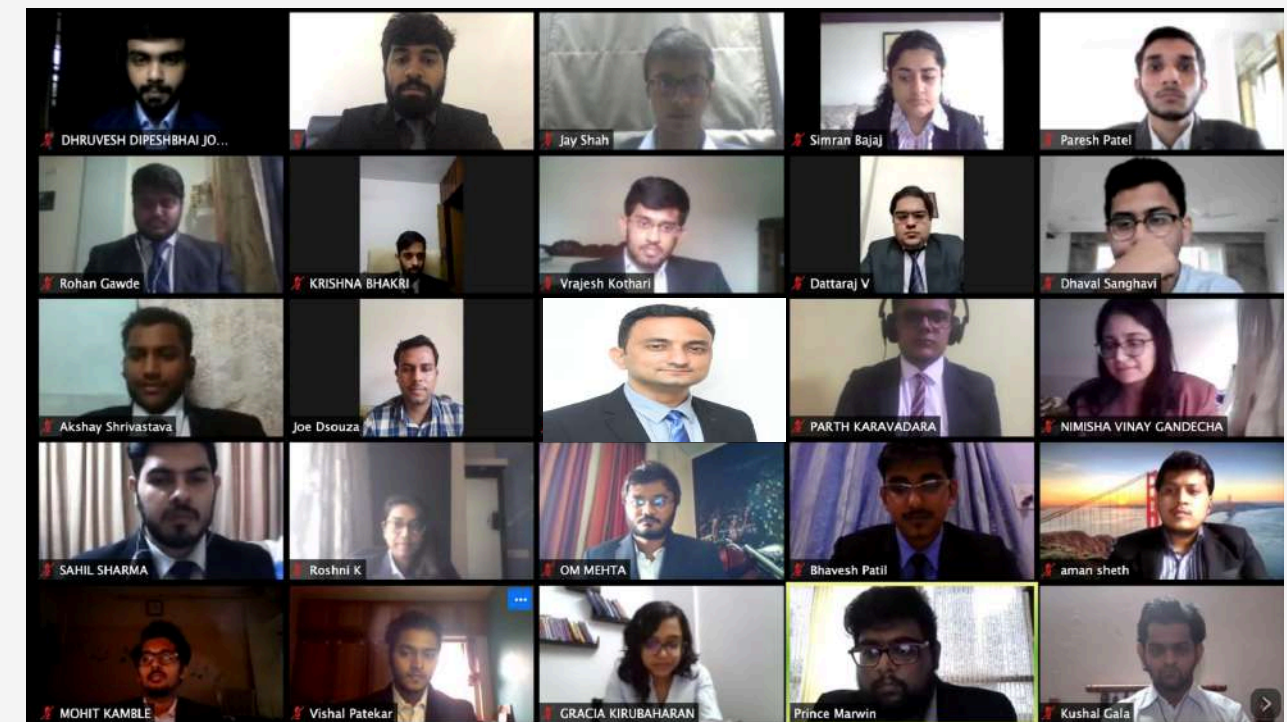
**Mr. Deepak Aswani**  
**Investment Banking Corporate Finance Professional**



**Mr. Sudarshan Lodha**  
**Co-Founder, Strata**



**Mr. Rohan Kedia**  
**Deputy Project Director, Godrej Properties**



**Mr. Mihir Kanakia**  
**Associate Director, Savills India**



# INTERNATIONAL INDUSTRIAL VISITS

## SINGAPORE (2019) & DUBAI (2020)





# MENTORS & INDUSTRY PARTNERS



































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